**Thomas Lehman, AIA**

2440 Garrett Road

Drexel Hill, PA 19026

610.733.1289

[Thom.lehman@gmail.com](mailto:Thom.lehman@gmail.com)

**Objective**

To work with you.

**Company Ownership Profile**

See my website, [WWW.THOMASLEHMAN-DBM.COM](http://WWW.THOMASLEHMAN-DBM.COM).

**Corporate Design Profile**

Accomplished architectural professional with a history of continual professional development and steady advancement throughout career. Proven track record in project delivery, targeted construction budget design, design value management and project profitability. Excellent and resourceful project organizer, adept with BIM projects, new project design delivery methods and productivity enhancement. Demonstrated excellence in design management, team building and fiscal responsibility. Possesses management capabilities that engender trust amongst colleagues and promote cohesion within project teams. Professional with the drive and skill needed for institutional leadership.

**Major Achievements**

* Delved into new professional challenges to expand on considerable management and design experience. New experiences at CRB included managing a project specific quality control system; navigating new project financial reporting software; working closely with a construction team that included construction managers, estimators and contractors; and learning in greater detail about manufacturing and logistics for pharmaceuticals, including process engineering, containment strategies for potent compounds and operations improvements (O&I).
* Managed a very large $175MM project for the City of Philadelphia – Police headquarters and Public Health laboratories. Included managing a complex team of twenty consultants of varying technical specialties with a WBE/MBE mix. Successfully completed concept Design and Schematic Design on schedule and within budget. The internal Ballinger team grew to include to 20 staff members during my involvement.
* Managed a $39MM mid-rise core and shell tower to completion of construction in Center City Philadelphia. Completed on schedule and within budget through the design-assist process. Managed lump sum project to 23% profit. Profitability target was 15%.
* Managed all projects at Ballinger to an average 18% profit. The expectation of the principals was between 10-15% for the majority of projects.
* Developed expertise in managing across several, technically demanding sectors of architecture including aviation/transportation, preservation, research/sciences and health care
* Demonstrated profitability, innovation and leadership throughout career with a broad array of complex projects, especially in the Academic Research and Pharmaceutical sectors.
* Delivered Pfizer Consumer Healthcare World Headquarters and Almac North American headquarters projects on fast-track to speed client product and services to market.
* Innovated Autodesk (similar to Revit) training program to drive Pfizer document production with object based drafting. Achieved over 25% profitability and generated $428K in new services.
* Collected $500K of company’s “at-risk” fee using proven professional management methods, excellent communication and personal relationship with clients and consultants.
* Led winning design team in competition for BBraun North American Headquarters and Manufacturing Facility project. Selected as the winners to advance to Phase 2 with top engineering consultants, CRB, in Melsungen, Germany.
* Authored and drove Francis Cauffman project management initiative, *Wavelength*. Initiative was unanimously approved by the principals for implementation and subsequently supported by the Greenway Group, Inc (Principal James Cramer, author of *How Firms Succ*eed) as catalyst to drive client service, profitability and firm growth.

**Professional Experience**

**ThomasLehman Design . Build . Make .** Drexel Hill, PA

Owner/Founder

August 2016 – Present

Highlight: Started my own company.

* Design homes, additions and small commercial buildings.
* Design interiors.
* Design and provide property staging.
* Build and craft interior fit-out and exterior renovations.
* Design and craft landscape improvements.
* Design and build furniture
* Design and build light fixtures.
* Create art objects including drawings, paintings and sculpture.

**CRB**, Plymouth Meeting, PA

Senior Project Manager

May 2015 – August 2016

Highlight: Worked with former architectural colleagues to build an expert architectural practice for what has historically been an engineering company.

Continued to develop skills managing a range of unique corporate client types including those with well-developed Six Sigma management systems, loosely organized management systems and large family-owned companies with no facilities management engineering staff or systems.

* Added more pharmaceutical manufacturing and warehousing expertise as a compliment to other pharmaceutical expertise.
* Managed mostly engineering projects with an increased focus on building the architectural portfolio.
* Managed discipline leads for architecture and engineering including process, industrial, mechanical, building automation, electrical, plumbing and fire protection. Also directed occasional work in operations improvement.
* Developed a close working relationship with construction managers, estimators and contractors within the company for a better understanding of the benefits and limitations of running a design-build enterprise.

**BALLINGER**, Philadelphia, PA

Senior Project Manager

October 2009 – May 2015

Highlight: Acquired new skill in managing in-house MEP and structural engineers as part of a large A & E firm. Was assigned to manage several technical engineering projects due to my grasp of general engineering concepts across the engineering spectrum.

* Provided firm with solid project management that delivered consistent profits and desirable project outcomes for clients and firm.
* Managed major design forward projects up to $175MM.
* Added healthcare work to my portfolio of expertise for one of the top healthcare systems in the country. Work spanned a total of four different health care systems including Hospital of the University of Pennsylvania Health System, Temple University Health System, Lancaster General Health System and Thomas Jefferson University Health.
* Prepared major proposals in conjunction with six of nine principals and the director of marketing. Worked across the footprint of the office with 9 of 10 principals.
* Assumed additional office leadership working under Associate Principal to develop skills in preparing contracts for major projects.

**FRANCIS CAUFFMAN**, Philadelphia, PA

Senior Project Manager, Senior Associate

May 2006 – September 2009

Highlight: Promoted to senior Associate based on firm leadership, fiscal responsibility, innovation in project management, consistent project delivery and demonstrated client service.

* Managed major design projects between $65MM-$80MM with increased national and international exposure.
* Managed a complex $80MM fast track project using Revit platform and a team of 20 internal direct reports and 6 outside consulting forms.
* Provided lab planning expertise for several important academic medical research labs at two major research universities.
* Assumed additional office leadership as Chair of the Senior Associates/Associates group, providing leadership development, administrative oversight and communication.
* Reported directly to the President and Chief Operations Officer regarding firm activities including Continuing Education initiative, Project Management Initiative and other strategic endeavors.
* Led Project Managers Group to train and mentor new project managers in project financial management.
* Tradeline Webcast Presenter – Research Buildings 2008 – Designed for Speed.
* Reviewed 2009 ARRA NIH grants for academic research construction projects.

**FRANCIS CAUFFMAN**, Philadelphia, PA

Project Manager, Associate

June 2004 – April 2006

Highlight: Promoted to Associate based on leadership capabilities, dependability, excellence and proficiency in project management.

* Managed multiple design projects between $100K-$65MM with a move towards single, larger, more complex projects.
* Responsible for all phases of the work with direct responsibility to deliver on time and under budget. Reported directly to Director of Science & Technology.
* Increased number of direct reports, up to 17 employees.
* Chaired Continuing Education Initiative and developed it into more robust program with 20% increase in course offerings, 45% increase in total participants and higher level of participation of senior leaders of the firm as presenters and mentors.

**FRANCIS CAUFFMAN**, Philadelphia, PA

Project Manager, Registered Architect

Aug 1999- May 2004

Highlight: Became a registered architect and was promoted to client manager for Bristol-Myers Squibb based on reliability, excellent project delivery skills and management of pharmaceutical portfolio.

* Managed multiple design projects between $100K-$18MM.
* Responsible for managing client portfolio. Work included fee development and proposal writing as a direct report to the Principal-in-Charge.
* Directed staff and tracked multiple projects including design, production, project finance and scheduling.
* Increased knowledge in laboratory design and planning.
* Provided laboratory planning services for academic and private clients
* Published: Architecture for Health Sciences 2003 – *Doing a Lot With a Little* and *Corporate Interiors 2001* –Bristol Myers Squibb Cafeteria; New Bunswick, NJ

**DAN PETER KOPPLE & ASSOCIATES**, Philadelphia, PA

Junior Project Manager

May 1997 – July 1999

Highlight: Promoted to manage a large scale preservation project based on successful project delivery, project management, and fiscal responsibility and client skills.

* Managed design projects between $5-$18MM with 4-5 direct reports.
* Managed project outside the firm’s normal geographic region which resulted in expanded firm footprint to Georgia.
* Responsibilities included work planning, fee development, letter proposals, scheduling, managing and directing staff, coordinating consultants, client management and financial oversight.
* Reported directly to two partners of the firm.
* Completed IDP, 1998.

**DAN PETER KOPPLE & ASSOCIATES**, Philadelphia, PA

Project Architect

Oct 1993-May 1997

Highlight: Assigned as PA for large scale renovation project for major client; work included client contact, business writing, quality design, detailing and documentation.

* Led projects or portions of projects that increased in size from $4-80 MM for a variety of commercial and preservation projects.
* Responsibilities included production as part of growing team to support larger commercial work. Assigned production work to two to three other staff.
* Developed technical details for exterior envelope including curtain wall details and roofing.
* Increased responsibility for code research, specification writing, construction administration, construction observation, work planning and controlling design budgets for smaller projects.

**DAN PETER KOPPLE & ASSOCIATES**, Philadelphia, PA

Staff Architect/Architectural Intern

Jun 1990-Sep 1993

Highlight: Designed and rendered major air rights development plan for the City of Philadelphia

* Experience included multiple projects of 5,000 to 75,000 SF with budgets up to $2MM.
* Supported PA’s and managers with multiple clients doing design, drafting and production. Additional responsibilities included material research, cost estimating support, note writing, perspective drawing and rendering.
* Continued to be the only staff architect to support a firm of 8 employees.
* Learned project documentation skills, coordination, detail development, cost estimating, CA management and rudimentary business writing skill

**DAN PETER KOPPLE & ASSOCIATES**, Philadelphia, PA

Student Intern

June 1986 – May 1990

Highlight: Learned proper existing conditions survey and hand-drafting skills, drawing organization, the production process and project record keeping before graduating from college.

* Experience included one large preservation project with multiple small design projects within the larger project for retail, office and space planning.
* Responsibilities included survey, drafting, production and shop drawing log responsibility as a part of a team.
* Successfully worked to support a much more experienced project team and office, including approximately 15 employees.
* Moonlighted with architect Frank Weiss (1987 -1988) to earn money for semester abroad. Responsible for survey, drafting, design, model-making and perspective drawing.

**Education and Executive Development**

Temple University, Bachelor of Architecture, 1990

Graduated Cum Laude

Recipient of the John Harris Memorial Trust Scholarship

Awarded Alpha Rho Chi Medal, Temple University

Temple Semester Abroad, Rome, Italy

Self-directed Sketch Tour, Caracas, Venezuela

Executive Development Courses

Harvard Graduate School of Design, Executive Education

* Negotiation, 2006
* Contracts, 2006
* Project Management, 2003

Harvard School of Public Health, 2004

* Guidelines for Laboratory Design, 2004

**Architectural Registration**

* State of Pennsylvania, since 2000

**Professional Affiliations:**

* American Institute of Architects (AIA)
* International Facility Management Association Member (IFMA)

**Competitions**

* Philadelphia Francisville Housing Competition, Merit Award
* Philadelphia City Hall City Visions Competition, Honorable Mention

**Volunteer Experience**

* Big Brother of Philadelphia, 9 years
* Tenth Presbyterian Church, Youth Group Leader, 17 years
* Amnion Crisis Pregnancy Center, Pro-bono planning

**Other Responsibilities and Technical Skills**

* Lansdowne, PA Planning Board Member, 2010-2011
* 2009 ARRA National Institutes of Health (NIH) Reviewer
* Software skills include MS Office (Word, Excel, Outlook, PowerPoint, etc.), MS Project and MS Publisher.
* Proficient at Bluebeam for management of shop drawing reviews and tracking comments
* Proficient with Newforma, E-Builder and other project management server sites and FTP sites
* Proficient with Deltek Vision for project accounting
* Conversant in and comfortable with BIM applications as a production tool; nominal experience with Navisworks

Project List, Portfolio and Recommendations are available upon request.